

# ashfords

## FOCUS ON HEALTHCARE

We understand the challenges faced by health and social care providers and developers, lenders and investors in this highly regulated industry.



## AREAS OF SPECIALISM

We act for hospital and care home operators, providers of home care, supported living and learning disability services, diagnostics companies and other healthcare providers. We also act for developers, lenders and private equity and other investors in the sector.

We have extensive experience of advising social & affordable housing landlords, local authorities, NHS bodies, GP partnerships and charities as well.

Our advice covers a wide range of areas, including: mergers & acquisitions, joint ventures and management buy-outs; commercial agreements; property acquisitions and disposals, construction and planning matters; acquisition, real estate and corporate finance; employment (including TUPE) matters; data protection and other complex regulatory and compliance issues; and dispute resolution.

We are committed to providing a responsive service which takes into account the political sensitivities, financial constraints and regulatory controls that affect the day to day work of our clients and which recognises the vulnerability of patients and other service users.



# OUR EXPERIENCE

## LEADING UK HOSPITAL GROUP

Advising on acquisitions, joint ventures and strategic commercial transactions.

## PATHOLOGY SERVICES PROVIDER

Advising on pathology services contracts and related governance arrangements with leading London NHS trusts.

## UK PRIVATE EQUITY FIRM

Advising on acquisitions of specialist care homes.

## US PRIVATE EQUITY

Advising on bids for, and carrying out legal due diligence in relation to, UK social care businesses in auction processes.

## LEADING HOME CARE PROVIDER

Acting for the UK's leading home care provider in relation to the expansion of its UK office network to over 80 units and ongoing property management.

## LEADING MENTAL HEALTH TREATMENT PROVIDER

Acting for Europe's leading provider of acute mental health treatment services, addiction rehabilitation, neuro disability and complex care services on property acquisitions.

## LEADING UK BANK

Advising RBS on its £4.5 million refinancing of the Phoenix Learning and Care group of companies.

## DEMENTIA LIVE-IN CARE PROVIDER

Advising Hometouch Care on a £2m investment round led by German investment fund, Ananda Impact Ventures.

## VARIOUS GP SURGERIES

Acting for a number of GP surgeries in connection with the construction of new surgeries or extensions and ongoing lettings to complementary medical services and pharmacies.

## PRIVATE HEALTHCARE GROUP

Advising a multi-practice private healthcare group on its group structure, equity investments and expansion strategy.

## REGIONAL CARE HOME GROUP

Acting for a regional care home group on acquisitions of new homes and advising on legal matters across their care home portfolio.

## NATIONAL AIM QUOTED PROVIDER OF CARE SERVICES FOR ADULTS & CHILDREN WITH LEARNING DISABILITIES

Successfully defended against High Court injunctive relief and damages proceedings by the former employer of a newly appointed director and against a County Court claim of negligent misstatement in a reference including the full recovery of legal costs from the claimant.

## CHARITABLE MANAGER

Acting for a leading UK charitable manager of care homes and retirement living homes in relation to the development of a mixed-use scheme and the sale of 60+ retirement living apartments.

## US GLOBAL DISTRIBUTOR

Advising on the construction and fit out of a UK facility to comply with the requirements of the Medicines and Health Care Products Regulatory Agency (MHRA).

## NHS TRUST

Acting for the Trust in connection with the lease of a site including obsolete hospital buildings for conversion and redevelopment as a studio school offering 14 to 19 education specialising in a range of healthcare skills appropriate and relevant to the Trust.

## VETERINARY SERVICES PROVIDER

Acting on the sale of a veterinary practice holding company to an international private equity-backed veterinary care business.

## NATIONAL PHYSIOTHERAPY BUSINESS AND NATIONAL CARE HOME OPERATOR

Conducting regulatory due diligence on multiple acquisitions.

## IN-VITRO FERTILISATION TECHNOLOGY COMPANY

Advising on the sale of Research Instruments, specialising in cutting-edge technology, consumables and hardware in the field of in-vitro fertilisation and in micromanipulation technology, to CooperSurgical for US\$51m.

# ABOUT ASHFORDS

Ashfords is a national provider of legal, professional and regulatory services.

We combine legal expertise, commercial experience and our wider network to help our clients achieve their goals. So, to many clients, we are more than lawyers, we are professional advisers, mentors, problem-solvers.

Above all, we believe that every client should expect and receive value for time and value for money. Which means that we always aim to provide advice that is not just technically sound, but that is grounded in our understanding of your world.

## KEY CONTACTS



**Jocelyn Ormond**  
Partner  
Corporate  
j.ormond@ashfords.co.uk  
Mobile +44 (0)78726 77082



**Ben Tarrant**  
Legal Director  
Real Estate  
b.tarrant@ashfords.co.uk  
Mobile +44 (0)7594 089652



**Chris Gregson**  
Partner  
Real Estate  
c.gregson@ashfords.co.uk  
Mobile +44 (0)7989 504898



**Warren Reid**  
Partner  
Property Litigation  
w.reid@ashfords.co.uk  
Mobile +44 (0)7921 472637



**Vanessa James**  
Partner  
Employment  
v.james@ashfords.co.uk  
Mobile +44 (0)7843 632221



**Stephen Moore**  
Partner  
Employment  
s.moore@ashfords.co.uk  
Mobile +44 (0)7850 205044



**Ed Hobbs**  
Partner  
Banking and Finance  
e.hobbs@ashfords.co.uk  
Mobile +44 (0)7738 105782



**Tom Storey**  
Senior Associate  
Corporate  
t.storey@ashfords.co.uk  
Mobile +44 (0)7798 60253



**Nicola Manclark**  
Partner  
Corporate Tax  
n.manclark@ashfords.co.uk  
Mobile +44 (0)7738 105704



**Ben Derrington**  
Legal Director  
Business Risk and Regulation  
b.derrington@ashfords.co.uk  
Mobile +44 (0)7850 651238