Crown Commercial Service Supplier



Crown Commercial Service Prospectus Guide June 2025

Ashfords LLP ashfords.co.uk

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## Introduction

"We are delighted to continue as a supplier to the Crown Commercial Service Framework and our appointment to Lot 1a and Lot 2a further emphasizes the strength and depth of expertise we have to offer to the public sector.

We look forward to the opportunities that our appointment to the CCS Framework will bring and to working closely with the CCS members to help them deliver their goals over the coming months and years."

Robin de Wreede Lead Partner and Joint Head of Public Sector CCS Client Relationship Manager



## Our expertise

#### Bringing everything together

We have been a significant supplier to the public sector for more than 25 years, and every year we handle hundreds of instructions for our public sector clients. Our understanding of the demands on you, means that we can "bring together" our experience, skills, knowledge, and people to understand your problems and deliver solutions quickly – and so save you money.

Ashfords is at the forefront of meeting these challenges head-on, and has an excellent track record of developing solutions for its clients in these demanding times. We are well aware of the political dimension of satisfying functions and the delivery of services and are experienced in operating in a public sector context.

#### Meeting your needs

I am the lead relationship partner for the framework and have overall responsibility for the delivery of our services to you. However each instruction will be led by a specialist partner and a skilled project team. I am directly supported by the CCS account manager who is responsible for managing all instructions made through the framework.

We have a strong and vast team of public sector specialist lawyers with access to our wider firm for additional capacity. In this prospectus you will find further details of the services we can deliver Under Lot 1a and Lot 2a RM6240 Public Sector Legal Services, along with examples of our experience and key contacts.

## About us

Ashfords is a full-service legal and regulatory provider covering over 20 practice areas for clients across the UK. The majority of our services are nationally recognised in legal directory rankings such as Legal 500 and Chambers and Partners.



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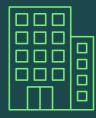
For bid/tender opportunities please contact:

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# Ashfords at a glance

Lawyers you can count on to deliver because we care as much as you do about getting the right result.

#### Ashfords in numbers



people

ffices

in the UK.

working flexibly as part of our 'Ways of Working' framework.



#### Recognition



#### **Recognised** in Legal 500

in 35 practice areas with 10 Leading Associates, and a 25% increase in top tier rankings.

Raising over £55k for St Mungo's, The Ocean **Conservation Trust** and Trussell as part of our 'Power of Three' fundraising programme.

# 238tCO2e

Tracking our carbon emissions and making environmental investments to mitigate those emissions including with various tree planting initiatives.

To support the next generation of ocean guardians studying at Plymouth University's globally recognised Marine Institute.

**Environmental & community impact** 

volunteering hours recorded across a wide range of projects.

Food donated to local foodbanks in the South West and London.





Students welcomed as part of our social mobility work experience programmes, designed to promote wider access to a legal career.

band1practice areas

band 1-3 lawyers

Up and Coming & Associates to Watch

Advised on the completion of

Recognised

by Chambers

### over 150 deals

helping clients as they take their businesses to the next stage.



#### Ranked by

#### **Experian MarketlQ**

as one of the most active legal advisers by volume top five in the South West.

#### Recognised by World Trademark as a leading UK trademark practice

for the fifth year.

## Our environmental strategy

Our aim is "to minimise the impact of our business on the environment".

Ashfords recognises that our environmental impact primarily relates to the operation of our offices, use of office materials and IT equipment and travel of our employees.

Our Environmental Policy outlines the steps we have taken to:

- Manage manage the impact our operations have on the environment, making environmentally conscious decisions in the operation of our business and promoting a firmwide 'green' culture.
- Minimise reduce our consumption of materials and energy, minimise waste and pollution, and meaningfully reduce our carbon footprint.
- Improve actively improve the environment in the areas in which we live and work with a focus on increasing biodiversity.

#### How are we going to continue to improve?

- Creation of an Environmental Management System and look to gain formal accreditation ISO14001.
- Net Zero by 2040 near term goal to reduce current reportable emissions (scope 2 and 3) and analyse complete scope 3 emissions to understand true carbon footprint and path to Net Zero by 2040, ahead of the UK 2050 target.
- Minimise consumption Reduce, reuse and recycle.
- Improve the environment by working with environmental charities and making environmental investments.

#### Recent highlights

- 0% of waste recycled to 63% waste recycled: We changed our waste collection services to binit in May 2024. We now sperate our waste at source and have a 63% recycling rate. Our previous 'zero waste to landfill' contractor incinerated our waste.
- £10,000 donated to protect our oceans and marine habitats: As part of our power of three charity initiative with the ocean conservation trust.
- £6,000 donated to fund marine science: Scholarships for marine-related postgraduate courses.

# Lot 1a -Full service provision Mandatory

## Administrative and public law

We advise on:

- corporate structures and delivery models;
- judicial reviews and statutory challenges;
- vires and constitutional issues;
- legal and procedural advice to Cabinets, committees and panels;
- decision-making processes;
- complaints and disciplinary procedures regarding the conduct of officers and members; and
- providing support to monitoring officers.

#### Spotlight experience

• We provide legal services to London Borough of Wandsworth and the London Borough of Richmond upon Thames (with which London Borough of Wandsworth have been sharing services since October 2016). We are the main legal provider for criminal and civil litigation services, housing management services, employment, planning and highways and contracts and procurement.

# Non-complex finance and investment

We advise on:

- advising on general banking matters (domestic and overseas including loan agreements, guarantees and security arrangements), trade finance and financial litigation;
- asset finance;
- capital markets;
- acquisition finance;
- project finance;
- restructuring / insolvency; and
- · loans / lending.

### Spotlight experience

 Ashfords provided finance advice to a local authority owned housing delivery vehicle. We advised the Company on the circa £38 million loans to be provided to it by the London Borough, and the associated security documentation. Their loans had to be carefully structured in a State aid compliant manner given that the lender is a public sector entity.

## Contracts

We advise on:

- advising on, drafting and negotiating agreements relating to commercial activities including supply of goods and services, outsourcing / contracting out of services, manufacturing, agency and distribution, concession contracts, shared service arrangements, joint ventures and grants;
- supporting relationships including advising on rights and obligations, changes, termination / exit and transition between suppliers and advising on commercial / contractual reorganisations and restructuring including novations, assignments and changes in ownership;
- advising on public infrastructure regulation such as UK/ EU regulation relating to energy, water, transport and telecommunication industries necessary to support commercial transactions and/or arrangements; and
- advising on grant funding including UK replacement grant funding post-exit date; and
- advising on, drafting and negotiating grant documents.

### Spotlight experience

- We are advising the RBKC in relation to its Edenham Way regeneration project alongside CBRE and Grant Thornton. The regeneration will deliver market housing, social housing and intermediate housing as well as a commercial block.
- We are advising Herefordshire Council and Gloucestershire County Council on the procurement, contractual suite, negotiation and contract management of the Counties superfast broadband programme.

# Competition law

#### We advise on:

- all aspects of subsidy control and legacy state aid;
- complex multi-funder projects and the application of procurement law;
- competition law;
- due diligence on supplier mergers with potential competition law implications; and
- competition considerations in responding to FOI requests, and the publication of supplier information.

- We were instructed by Council of the Isles of Scilly in relation to its organic thermal treatment and energy recovery project (the "OTTER Project"), which is a fundamental aspect of the Council's "Smart Islands" programme with a capital cost of £1,930,000.
- We provided a State aid report to the Council to evaluate the three primary sources of funding for the OTTER Project being the Council's Local Enterprise Partnership, the Council itself and South West Water.

## Corporate law

- UK company law;
- NHS mergers and acquisitions;
- joint ventures, including public private partnerships and other forms of collaboration with the independent sector;
- use of companies limited by shares/guarantee, limited liability partnerships and other types of legal entity;
- public sector investment/stakes in private companies;
- disposals of assets by the public sector to the private sector;
- structuring private sector investment in public sector assets through corporate vehicles;
- national Security and Investment Act 2021;
- corporate governance;
- directors' duties; and
- company secretarial services.

#### Spotlight experience

 Ashfords advised a local authority on its high-profile potential purchase of the private sector shares in a waste collection company. The Ashfords team is advising on all aspects of the potential share purchase, including the share sale agreement, due diligence, potential pitfalls, asset transfer, pensions implications and consequences in respect of business continuity for the three services contracts.

## Data protection and information law

#### We advise on:

- the law surrounding the use and control of information by public and private sector bodies, including domestic and EU data protection legislation;
- international data transfers;
- data protection laws, data requests and complying with the principles of transparency; and
- freedom of information.

- Providing ongoing GDPR compliance advice to a major public utility following its demerger. This has included amending template data protection provisions, reviewing employee communications and updating privacy policies, as well as assisting with the procurement of GDPR-related services.
- Representing a Council in successfully defending an appeal to the ICO for a freedom of information request for confidential planning documents.

## Employment

#### We advise on:

- the defence of employment tribunal claims of all types;
- TUPE/COSOP issues arising on a range of outsourcing projects;
- re-organisations, re-structures and redundancy programmes;
- pay structures;
- changes to terms and conditions of employment;
- disputes and negotiations with Unions;
- · disciplinary and grievance procedures; and
- contentious employment law including discrimination / equal opportunities involving litigation and/or dispute resolution.

## Spotlight experience

- We helped a Unitary Authority to manage the exit of a senior manager in the most cost-effective way, with minimal damage to its reputation.
- We have advised several London Boroughs on the successful commercial resolution of complex and sensitive employment tribunal claims, in which we saved costs and management time, protected the reputation of the Authorities and avoided setting precedents for future claims.
- We worked with a London Borough in an Equal Pay issue in a way which avoided claims being made and saved significant amounts of money.
- We have prepared pragmatic and reasonable precedent TUPE drafting to a Local Authority for use in all outsourcing projects.

# Information technology

#### We advise on:

- information technology and telecoms procurement and contracting;
- design, development, maintenance and support contracts;
- restructuring of contracts and/or services;
- exit and migration/transition; and
- hardware purchasing, software licensing, managed services, E-commerce, cloud-based services, convergent technologies and the internet.

- Supporting a major public sector utility in the separation of software licences, and associated application and systems support, as part of its demerger.
- Advising Sensus UK Systems Limited on its successful joint venture bid with Arqiva for the then Department of Energy and Climate Change's nationwide Smart Meter Project.
- Advising the South West Grid for Learning Trust on its procurement of education cloud services for schools.

## Infrastructure

We advise on:

- the structure and financing of infrastructure projects and deals including PFI, PPP and non-profit distributing models;
- asset disposals;
- refinancing and reorganisation; and
- advice on regulation.

#### Spotlight experience

- We advised a County Council on its Waste PPP project, which is the largest legacy waste PFI project.
- We supported a Council in negotiating changes to the project agreement to plug the funding gap when DEFRA withdrew the PFI credits. Our advice and support helped ensure that the Project was delivered on acceptable terms and re-tendering was not required.

# Intellectual property

We advise on:

- contentious and non-contentious support and advice relating to patents, copyright, trademarks, trade secrets and rights in confidential information, database rights, design rights, and other forms of intellectual property; and
- assignment and licensing of rights and commercialisation and exploitation of intellectual property.

- We have assisted Brick by Brick (a property development company wholly owned by the London Borough of Croydon) with the registration of their trading name "COMMON GROUND ARCHITECTURE" as a UK trade mark.
- We conducted a pre-filing trade mark clearance search and assessed whether there were any third parties with earlier rights who could object to their registration and/or use of the mark. We then filed and managed a UK trade mark application through to registration.

## Litigation and dispute resolution

We advise on:

- civil litigation against and on behalf of buyers;
- alternative dispute resolution, arbitration, mediation, contractual resolution procedures, advocacy and early advice on disputes; and
- personal injury litigation, including public liability and employer's liability.

#### Spotlight experience

- We advised Devon County Council in respect of an £11.5m claim against design consultants and the contractor arising from the new build construction of a school which turned out to have major defects and which had to be demolished and rebuilt.
- Our role involved advising the Council on strategy, pursuing the claim, including obtaining expert evidence, instructing Counsel, issuing High Court proceedings, electronic disclosure, preparing and exchanging witness statements, preparation for trial, and representing the Council at mediation. The case was successfully settled following mediation.

# Partnerships

We advise on:

• contentious and non-contentious partnership matters.

#### Spotlight experience

 Assisted a London Council in the mutualisation of its youth services, which is now part owned by staff and part owned by young people. The mutual organisation runs playgrounds, youth centres and commissioned activities and services.

## Pensions

We advise on:

- private and public sector pension schemes including the LGPS and NHS Pension Scheme;
- risk-sharing issues in procurement exercises and related drafting;
- admission agreements and pension directions, and bonds/ indemnities
- exit deficit and exit credit issues within the LGPS;
- the preparation of admission body policies on the exercise of discretions;
- pensions litigation;
- regulatory compliance;
- trusteeship; and
- other employee benefits.

#### Spotlight experience

- Preparing all admission agreements and bonds for two London Boroughs and associated schools.
- Drafting and negotiating LGPS risk-sharing provisions for a Local Authority in various outsourcing exercises, with a view to ensuring a fair risk-sharing profile with the appointed service providers, to help retain a high number of bidders and secure overall best value of the Local Authority.

## Public procurement

We advise on:

- the application of domestic and EU public procurement law; and
- end-to-end support on procurement exercises, including drafting specifications, evaluation criteria, tender documentation and associated procurement and contractual documentation.

- We advised CORMAC Solutions Limited (a Teckal company wholly owned by Cornwall Council) in its Highways Joint Venture with Nottinghamshire County Council.
- We designed and helped implement a service delivery model for the JV which complied with the procurement rules. This involved advising on the 'Teckal' and 'Hamburg' exemptions including analysis of the scope of the 'reverse-Teckal' derogations. We also advised on general procurement, local government vires and governance.

## Property real estate and construction

We advise on:

- site and property re/development;
- acquisition and disposal (including relevant tax advice);
- compulsory purchase;
- freehold, leasehold and licences;
- land/ranges landlord and tenant matters;
- social housing; and
- real estate litigation.

We also advise on all aspects of construction law, including:

- construction contracts (standard forms such as JCT, NEC, IChemE and bespoke forms);
- building and engineering contracts;
- repairs and maintenance contracts;
- housing and regeneration contracts;
- consultants' appointments;
- development agreements;
- collateral warranties and letters of reliance;
- performance security: bonds and parent company guarantees; and
- construction disputes including proceeding by way of the preaction protocol for construction and engineering disputes, adjudication, arbitration, litigation and mediation.

- Advising a JV formed by a London Borough and an RP on a six year £130m regeneration scheme that developed 700 affordable homes, other mixed tenure houses, and private sale homes.
- Successfully defended an RP in a £ multi million claim from a contractor based upon a disputed final account under a JCT contract.
- Advising a major London Borough on a large mixed-use development social infrastructure project over 10 indicative phases including a new leisure centre, secondary school and six residential blocks along with associated infrastructure. Key planning permissions are now in place and we will continue to provide construction, engineering and infrastructure advice and drafting to the Borough as it delivers the project, with the next phases set to be approved by Cabinet shortly.

## Energy, natural resources and climate change

#### We advise on:

- all matters relating to renewable energy, energy from waste, natural resources, energy infrastructure and innovation projects;
- the structuring, financing, construction, development, regulation and operation of these projects;
- permitting, regulatory and environmental issues;
- solar, wind, hydro, battery, EfW, AD and biomass schemes;
- district heating;
- smart meter technology;
- energy efficiency measures Inc. EaaS projects;
- EV and alternative fuel infrastructure;
- waste collection, management and disposal contract procurement;
- PFI/PPP, JVs and partnership projects; and
- structural variations to finance documents, project agreements and sub-contracts.

- Acting for a local authority on its solar project, under which the Council will design, install, own and operate a solar facility located on land owned by it, to supply electricity by private wire to the local hospital under an Energy Savings Agreement. Advising on the terms of the Energy Savings Agreement, vires and structuring, EPC contract and procurement.
- Acting for a local authority on its project at under which the electricity generated from solar panels on its land will be sold to a private company under an Energy Savings Agreement. Advising on the ESA, vires and project structuring, EPC contract and procurement.
- Acting for a local authority in the roll-out of its energy as a service offering to privately-owned business in its administrative area, under which the local authority would provide roof-top solar panels at no capital cost to the building owner/tenant and sell the electricity generated to the landlord/tenant under a energy services agreement. Advising on vires, structuring, subsidy control and procurement process.

# Lot 1a -Full service provision Optional

## Retained EU law and EU law

We advise on:

• contentious and non-contentious advice and any ancillary matters.

#### Spotlight experience

- Advising the London Borough of Brent in relation to Wembley Park which has 5,000 homes, has 20,000 sqm retail space, 85,000 sqm business space, car parks, and ancillary space. Winning a judicial review of HMRC's decision on CIL and S106 calculations on the Royal College of Art's £100 million redevelopment.
- Advising an RP on acquisition and planning approval risks for a site that suffered from the migration of gases from a neighbouring landfill site.

# Planning

#### We advise on:

- planning strategy;
- · development projects and schemes;
- applications for development, construction and change of use;
- compulsory purchase orders and s106 agreements;
- planning/development inquiries and appeals;
- judicial reviews and statutory challenges relating to planning decisions; and
- advice on the Community Infrastructure Levy.

- Advising the London Borough of Brent in relation to Wembley Park which has 5,000 homes, has 20,000 sqm retail space, 85,000 sqm business space, car parks, and ancillary space.
- Providing the full range of planning law services to the London Borough of Wandsworth including negotiation of s106 agreements, defending judicial reviews and appeal inquiries, preparing and issuing enforcement notices, and advising on the prospects of the successful use of CPO powers.
- Undertaking all s106 agreements and highways agreements for Brick by Brick (Croydon) Limited.

## Projects

We advise on:

- the structuring, financing, construction, development, regulation and operation of these projects;
- permitting, regulatory and environmental issues;
- solar, wind, hydro, battery, EfW, AD and biomass schemes;
- district heating;
- smart meter technology;
- energy efficiency measures Inc. EaaS projects;
- EV and alternative fuel infrastructure;
- waste collection, management and disposal contract procurement;
- PFI/PPP, JVs and partnership projects; and
- structural variations to finance documents, project agreements and sub-contracts.

### Spotlight experience

 Advised North Yorkshire County Council on the North Yorkshire Waste PPP, which is the largest legacy waste PFI project. We supported North Yorkshire in negotiating with a private sector partner to design, build, finance and operate a waste treatment facility involving energy from waste, mechanical treatment, anaerobic digestion and incinerator bottom ash. Total third party funding required for the Project was approximately £350 million.

# Restructuring and insolvency

We advise on:

- supplier, partner and supply-chain insolvencies and restructuring; and
- consequences (and mitigation) of insolvency of suppliers.

- Advising a Registered Provider following the insolvency of its contractor on a complex development scheme. This included advice on contract and performance issues and advising on novation risk, contracting and bond issues.
- Advising a local authority as creditor and funder of a regeneration project when the developer entered administration prior to completion. Including advice on: obtaining possession of the property; status of payments made to the insolvent company, consideration of trust claims and options for recovery; liabilities owed to sub-contractors.

## Children and vulnerable adults

We advise on:

- adoption, social work, child-related and child protection issues;
- rights and obligations of public bodies, issues in relation to mental capacity, end of life care and funding, ageing population and costs of care issues; and
- commissioning of related services.

### Spotlight experience

• Acting for an incapacitated individual on the instruction of her independent mental capacity advocate in Court of Protection proceedings seeking to address various safeguarding concerns raised while the client was in the care of her family.

## Food, rural and environmental affairs

We advise on:

- water, air and land use, including emissions and pollution;
- water services and quality;
- flooding;
- waste and recycling;
- fisheries and marine;
- food and farming; and
- animal and plant health and animal welfare; and wildlife.

- Advising on the marine planning and licensing issues for a £500m coastal regeneration project. Prosecutions on behalf of harbour authorities for environmental breaches.
- Successfully prosecuting an individual on behalf of a Consortium of Somerset Drainage Boards for tampering with sluice gates on the Somerset levels, and nearly flooding a village. Prosecutions on behalf of local authorities against businesses for dumping regulated waste.

## Franchise law

We advise on:

- · the design and establishment of franchise arrangements; and
- advice on contentious and non-contentious aspects of franchise agreements.

### Spotlight experience

- Advising Subway on its property transactions with franchisees, including commercial lease transactions, and the sale and purchase of existing Subway stores. We have advised Subway for 18 years and handled over 1,000 leases and over 1,250 store transfers. Enforcement of restrictive covenants against rogue franchisees through injunction proceedings.
- Advising a Franchisee in the Adult Social Care Sector on a dispute with a Franchisor on the termination of the Franchise Agreement. The matter was the subject of an interim injunction in the High Court and involved the local authority client of the franchisee attending Court in a representative capacity in the interests of the services users impacted by the interim injunction. Ashfords assisted the parties in reaching confidential terms of settlement shortly after the injunction was imposed.

## Health, healthcare and social care

We advise on:

- policy, legislation and commissioning; and
- all transactional, litigious and regulatory issues relating to Central Government and the NHS and to the regulation of health, mental health and social care services or settings.

- Acting for the Trust in connection with the lease of a site including obsolete hospital buildings for conversion and redevelopment as a studio school offering 14 to 19 education specialising in a range of healthcare skills appropriate and relevant to the Trust.
- Advising on the sale of Research Instruments, specialising in cutting-edge technology, consumables and hardware in the field of in-vitro fertilisation and in micromanipulation technology, to Cooper Surgical for US\$51m.

## Life science

We advise on:

- protection of intellectual property;
- licensing, acquisition and disposal of intellectual property;
- joint ventures, including public private partnerships and other forms of collaboration with the independent sector;
- use of companies limited by shares/guarantee, limited liability partnerships and other types of legal entity;
- regulatory issues relating to medical devices;
- data protection compliance;
- national Security and Investment Act 2021; and
- dispute resolution.

## Spotlight experience

- We support health and social care providers, digital health and life sciences companies, their investors and lenders, and property developers in the healthcare sector on all of their legal and regulatory requirements throughout the lifecycle of these businesses.
- Providing advice on the production and sale of medical devices and related regulatory requirements for complex and innovative products.

## Telecommunications

We advise on:

 contentious and non-contentious advice and support on commercial, regulatory, compliance, transactional and intellectual property matters concerning telecommunications.

- We advised Herefordshire Council and Gloucestershire County Council on the Borders Broadband Project which was one of four national pilot projects for the provision of regional superfast broadband under a BDUK sponsored PPP arrangement. Our work included:
  - Drafting a collaborative partnership agreement between the authorities; Advising on procurement strategy, compliance;
  - Drafting and negotiating a bespoke contract for the Project; and
  - Regulatory and State aid advice.

## Charities law

#### We advise on:

• the establishment and governance of charitable trusts.

#### Spotlight experience

- We acted for a charity which ran a care home for the elderly. The charity wanted to extend the use of the buildings as a hospice and to provide help for people in the local community.
- The charity's constitution did not provide for these changes and the normal process was time consuming and expensive. We therefore advised the charity on how to set up a Community Interest Company to deliver these objectives, whilst mitigating the tax impacts. The CIC model gave the charity its desired outcome with less risk, delay, and expense than through the traditional route.

## Health and safety law

#### We advise on:

- contentious and non-contentious health and safety matters;
- · regulatory and criminal investigations;
- public inquests;
- health and safety at work;
- food safety; and
- · fire safety and associated issues.

- Advising a large social housing charity in a prosecution by HSE following the death of a child using a disabled home lift.
- Carrying out health and safety and environmental due diligence for a waste and recycling company in the acquisition of recycling operator and for an NHS trust taking over the services of another provider.
- Securing the acquittal of a Company director charged following a fatal fall from height with gross negligence manslaughter following a crown court trial.
- Providing ongoing support, food safety and health and safety advice for a leading supplier of fresh food brands.

## Licensing law

#### We advise on:

- · licensing for sales of alcohol or regulated entertainment;
- taxi licensing;
- licences and permits for gambling; and
- licensing due diligence.

#### Spotlight experience

- A licence removed from a nightclub that had irresponsible 'special offers' on drinks and a history of drug dealing.
- A restaurant in a residential area had its opening hours restricted due to crime and anti-social behaviour linked to the premises.
- Closure of a restaurant selling unsafe and mislabelled meat products.
- Removal of a taxi driver's licence following allegations.

# Transport law (excluding rail)

#### We advise on:

- road based projects and infrastructure;
- logistics (contentious and non-contentious);
- haulage; and
- road regulatory matters.

- Advising the Department for Transport on its development agreement with HS2 Limited as the delivery body for HS2.
- Advising the West Midlands Transport Executive on procurements.
- Successfully defending a transport and logistics company in a Traffic Commissioner public inquiry following alleged breaches of driver safety regulations, the working time directive, and maintenance requirements.

## Tax

We advise on:

• the application of direct and indirect taxation.

#### Spotlight experience

- Acting for a local authority setting up a DevCo and advising on SDLT liability and structuring to claim group relief.
- Advising a local authority on the VAT implications of restructuring its £60 million facilities management contract.
- Advising public sector bodies on the IR35 status tests, a risk assessment methodology for potential tax liabilities, and when/ how to conduct individual case assessments.

# Outsourcing / insourcing

We advise on:

 first and subsequent generation outsourcing and insourcing (including information technology outsourcing and business process outsourcing).

- Ashfords advised a London Borough Council on its procurement of hard and soft facilities management services via the Crown Commercial Services' Facilities Management Marketplace framework, which included:
  - advising on the mechanics of the call-off process;
  - amending the template contract documentation to meet the London Borough Council's bespoke requirements particularly in respect of its performance and payment mechanism; and
  - advising on the procurement documentation including the evaluation methodology.

## Media law

We advise on:

- · broadcasting licences and other agreements;
- defamation, libel and slander; and
- ASA compliance and related issues.

## Spotlight experience

- Advising The Roald Dahl Story Company in connection with the exploitation and licensing to/merchandising by third parties of various copyright and other IP rights created by or relating to Roald Dahl. Includes drafting and negotiating various contracts. Also assisting the Estate in preventing unlawful exploitation of those rights by taking enforcement action against infringers.
- Advising on TV production contracts, including for a household name business in connection with a BBC TV documentary series.

# Immigration

We advise on all aspects of immigration law.

- Advising a NHS Foundation Trust with over 8,000 employees on all employment related immigration issues, including terminating the employment of workers who had lost their permission to work in the UK and liaising with UK Visas and Immigration on their behalf.
- Advising a care home on recruiting workers from outside the EEA to fill a skills gap.

## Public inquests and inquiries

#### We advise on:

- providing legal advice, support and representations for high profile inquests. The team's experience includes dealing with jury inquests and cases where complex and sensitive issues have arisen, including whether there should be referrals back to CPS for reconsideration of manslaughter; and
- providing legal advice and support, for public inquiries (statutory and non-statutory) including carrying out the role of solicitor under the Inquiries Act 2005 and the Inquiry Rules 2006, and providing legal advice and support to Inquiry Chairs, witnesses and core participants.

Our experts recognise the nuances of the structural and reporting lines of the local council model, as well as understanding the impact of their findings and outcomes to produce high quality reports with sensible outcomes. Reports are drafted to court expert standard and are fully compliant with the expectations of any court and Tribunal who may be required to adjudicate on cases where those reports form part of evidence.

We are used to dealing with high profile matters in a sensitive and confidential manner.

#### Spotlight experience

• Making submission on behalf of a leading UK charity on the issuing of Prevention of Future Deaths Report, receiving a positive outcome for the charity.

## Mental health law

#### We advise on:

- employment law;
- insurance law;
- housing law;
- education law;
- · laws that provide a right to treatment;
- involuntary commitment and guardianship law;
- laws governing the treatment of professionals, including licensing law, confidentiality, informed consent and medical malpractice;
- law governing admission of expert testimony or other psychiatric evidence in court; and
- criminal law.

### Spotlight experience

 Advising a provider of community support services to Children & Young people on its obligations under the Mental Capacity Act 2005 and a care home on its contractual terms relevant to the Mental Capacity Act 2005.

# Lot 2a -Elective legal specialisms

## Property and construction

We advise on crown, commercial and residential real estate and real estate finance, including:

- site and property re/development;
- acquisition and disposal (including relevant tax advice);
- compulsory purchase;
- freehold, leasehold and licences;
- land/ranges landlord and tenant matters;
- social housing; and
- real estate litigation.

We also advise on all aspects of construction law, including:

- construction contracts (standard forms such as JCT, NEC, IChemE and bespoke forms);
- building and engineering contracts;
- repairs and maintenance contracts;
- housing and regeneration contracts;
- · consultants' appointments;
- development agreements;
- collateral warranties and letters of reliance;
- performance security: bonds and parent company guarantees; and
- construction disputes including proceeding by way of the preaction protocol for construction and engineering disputes, adjudication, arbitration, litigation and mediation.

- Forder Valley: Advising on the Forder Valley development site, a £160 million housing scheme which will deliver a total development area of 71.37 hectares, of which 38.67 hectares will be given to the North Plymouth Community Park, plus land for an education centre, a city farm and a major new link road.
- Maiden Green: Advising a major London Borough the council on its major regeneration project to deliver over 45% affordable housing as part of a wider regeneration programme for the borough including advising on major new build bespoke development agreements including complex phasing, termination and insolvency provisions. Further advising in connection with best value and financial modelling, construction and operational contracts, performance bonds and guarantees.

## Social housing

#### We advise on:

- funding and finance;
- housing management;
- disputes; and
- planning and development.

#### Spotlight experience

- Advising on development and planning for the Duchy of Cornwall's 4,000 unit 540 acre site at Nansledan.
- Advising a JV formed by a London Borough and an RP on a six year £130m regeneration scheme that developed 700 affordable homes, other mixed tenure houses and flats, and private sale homes.
- Advising Wandsworth Borough Council on a £250 million mixed use development of a large retail site.

# Court of protection

#### We advise on:

- issues relating to capacity and best interests;
- the safeguarding responsibilities and Care Act 2014 duties of local authorities towards vulnerable adults;
- authorisation and challenges to deprivation of liberty under the Mental Capacity Act 2005;
- · appointment and removal of deputies;
- disputes regarding registration and removal of powers of attorney;
- medical treatment decisions; and
- interplay between Mental Capacity Act and Mental Health Act.

- Ashfords assisted a vulnerable young man, via his independent advocate, in a complex discharge from hospital. This case in the High Court considered the interface between the Mental Capacity Act and the Mental Health Act. (case of Max Collins-Smith – 395964.2).
- Ashfords assisted a family member of a vulnerable individual to make an urgent application to protect her financial assets. This case involved the use of a protected marriage order to protect the vulnerable individual from the perpetrator (case of Victoria Twigg – 375461.1).

## Education law

#### We advise on:

- school workforce;
- early years, higher and further education;
- pupil/student related litigation; admissions and exclusions;
- special educational needs; and equalities issues;
- governance and re-organisation issues;
- inspection and regulation;
- finance and funding issues; and student finance;
- education-focused charity; and
- contract and property law issues relevant to the educational sector.

#### Spotlight experience

- Advising on a wide range of HR and employment law issues, including the management of staff relations, and sensitive disciplinary issues.
- Securing residency for a mother and a specific issue order allowing her child to move schools, after she initially faced a lengthy court battle without legal representation.

# Debt recovery

#### We advise on:

- commercial lending & debt recovery;
- regulatory standards relating to debt collection; and
- litigation and disputes relating to debt and its recover.

#### Spotlight experience

 Our Debt Recovery Service for small businesses in relation to Debts up £100,000. Where we refer to "Debt Recovery", we mean the recovery of invoice debts owed to our clients where those debts arise from contractual relationships for the supply of goods and/or services, or where our clients have a statutory entitlement to the sums owed, where the sum owed is up to £100,000.

## Planning and environment

We advise on:

- planning strategy;
- · development projects and schemes;
- applications for development, construction and change of use;
- compulsory purchase orders and s106 agreements;
- planning/development inquiries and appeals;
- judicial reviews and statutory challenges relating to planningdecisions; and
- advice on the Community Infrastructure Levy.

We also advise on all aspects of environmental law, including:

• litigation, advisory and transactional support on environmental matters including due diligence, planning, inquiries and regulatory compliance.

#### Spotlight experience

• Wandsworth Borough Council: Drafting section 106 agreements for the redevelopment of the Homebase site in Wandsworth for a mixed-use scheme including 385 apartments; retail, community, office/studio and play spaces; with associated cycle and car parking; and public realm improvements. It was the first application to be called-in by the Mayor of London following the adoption of the Affordable Housing and Viability SPG in August 2017.

# Licensing law

#### We advise on:

- licensing for sales of alcohol or regulated entertainment;
- taxi licensing;
- licences and permits for gambling; and
- licensing due diligence.

- A licence removed from a nightclub that had irresponsible 'special offers' on drinks and a history of drug dealing.
- A restaurant in a residential area had its opening hours restricted due to crime and anti-social behaviour linked to the premises.
- Closure of a restaurant selling unsafe and mislabelled meat products.
- Removal of a taxi driver's licence following allegations.

## Pensions

#### We advise on:

- private and public sector pension schemes including the LGPS and NHS Pension Scheme;
- risk-sharing issues in procurement exercises and related drafting;
- admission agreements and pension directions, and bonds/ indemnities
- exit deficit and exit credit issues within the LGPS;
- the preparation of admission body policies on the exercise of discretions;
- pensions litigation;
- regulatory compliance;
- trusteeship; and
- other employee benefits.

### Spotlight experience

 Advised a local authority on the pension rights of outsourced staff in the event of a major supplier going bankrupt. The supplier had a 'broadly comparable scheme' that was dependent upon the scheme having sufficient assets to pay pensions, and it had no LGPS guarantee. We also advised on the support that the Government's Pension Protection Fund can provide in these circumstances.

# Litigation and dispute resolution

#### We advise on:

- civil litigation against and on behalf of buyers;
- alternative dispute resolution, arbitration, mediation, contractual resolution procedures, advocacy and early advice on disputes; and
- personal injury litigation, including public liability and employer's liability.

- We advised Devon County Council in respect of an £11.5m claim against design consultants and the contractor arising from the new build construction of a school which turned out to have major defects and which had to be demolished and rebuilt.
- Our role involved advising the Council on strategy, pursuing the claim, including obtaining expert evidence, instructing Counsel, issuing High Court proceedings, electronic disclosure, preparing and exchanging witness statements, preparation for trial, and representing the Council at mediation. The case was successfully settled following mediation.

## Intellectual property

#### We advise on:

- contentious and non-contentious support and advice relating to patents, copyright, trademarks, trade secrets and rights in confidential information, database rights, design rights, and other forms of intellectual property; and
- assignment and licensing of rights and commercialisation and exploitation of intellectual property.

#### Spotlight experience

- We have assisted Brick by Brick (a property development company wholly owned by the London Borough of Croydon) with the registration of their trading name "COMMON GROUND ARCHITECTURE" as a UK trade mark.
- We conducted a pre-filing trade mark clearance search and assessed whether there were any third parties with earlier rights who could object to their registration and/or use of the mark. We then filed and managed a UK trade mark application through to registration.

# Employment

#### We advise on:

- the defence of employment tribunal claims of all types;
- TUPE/COSOP issues arising on a range of outsourcing projects;
- re-organisations, re-structures and redundancy programmes;
- pay structures;
- · changes to terms and conditions of employment;
- disputes and negotiations with Unions;
- · disciplinary and grievance procedures; and
- contentious employment law including discrimination / equal opportunities involving litigation and/or dispute resolution.

- We were required to provide to a Large public sector organisation advice on:
  - strategic decisions;
  - communications with staff;
  - technical TUPE and pension issues as well as Union backed collective grievances on single status and back pay claim;
  - strategic, operational and HR initiatives to deliver 'best in class' services; and
  - improve underperforming 'special measures' projects.

## Healthcare

#### We advise on:

- advising on the structure and implementation of new models;
- advising on governance, commissioning, inquiries, inquests, and regulatory proceedings, and on all conceivable commercial, employment and contentious matters within the healthcare sector;
- providing advice on all aspects of legislation relevant to either healthcare or mental health; and
- advising on and providing representation at tribunals.

### Spotlight experience

- Acting for a regional care home group on acquisitions of new homes and advising on legal matters across their care home portfolio.
- Acting for the Trust in connection with the lease of a site including obsolete hospital buildings for conversion and redevelopment as a studio school offering 14 to 19 education specialising in a range of healthcare skills appropriate and relevant to the Trust.

## Primary care

#### We advise on:

- advising on the commissioning and purchase of care (including prison health services), and the relationships between public sector authorities and primary care providers;
- advising on the structure of care arrangements (including for terminal and palliative care), along with the management of related disputes and compliance with relevant legislation;
- advice relating to care homes and the Care Standards Act 2000; and
- advising on the prevention and providing legal representation in relation to the detection and response to primary care fraud.

- Acting for a number of southwest based GP surgeries in connection with the construction of new surgeries or extensions, and ongoing lettings to complementary medical services and pharmacies.
- Acting for the UK's leading home care provider in relation to the expansion of UK office network to over 80 units and ongoing property management.

## Key contacts



David Richardson Partner / Head of Planning David jointly leads the firm's Public Sector practice. He advises on all elements of planning and public law including planning obligations, CIL, planning appeals and judicial review, CPO and compensation.



#### Duncan Moors Legal Director, Planning Prior to joining Ashfords in 2016, Duncan worked in-house for Teignbridge District Council for over 17 years, latterly as Solicitor to the Council and Deputy Monitoring Officer.



**Gareth Pinwell** Partner, Planning Gareth assists clients with pre-application appraisal for major residential, retail and renewable projects; drafting and settling Section 106 Agreements; and enforcement issues as they arise.



#### Robin de Wreede Partner / Joint Head of Real Estate

Robin jointly leads the firm's Public Sector practice. He advises on public and private sector large scale strategic regeneration and development projects, acquisition and disposal, and landlord and tenant matters.



Stephen Homer

As an expert disputes lawyer Stephen leads the firms adjudication and arbitration practice. He specialises in construction procurement and contentious construction and engineering matters.



#### Andrew Worley Partner. Real Estate

Andrew has particular expertise in franchise work with a food and drink element and transactions for SIPP/SSAS schemes and advises clients in respect of units at all stages of development both new and old in respect of registered and unregistered land.



Partner. Construction

high value projects across Local Government, commercial, residential. retail/leisure and science/tech

Laura Reeve

Partner, Construction

Laura specialises in non-

contentious construction

work. She advises on complex,



Tanva Edmonds Legal Director, Housing

Tanya deals with all aspects of acquisitions and development projects for RP's, HA's and DevCo's with a particular focus on s106 acquisitions, affordable land and build transactions. and associated intra-company arrangements.



Sian Gibbon Partner, Property Litigation

Sian deals with a wide range of property disputes, acting for registered providers of social housing and the wider public sector, including regional development agencies, the police and education establishments



Mark Manning Partner, Construction Mark specialises in complex building and engineering contracts and ancillary contract documentation as well as construction and engineering disputes.

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## Key contacts



Ian Manners Partner / Head of Business Risk & Regulation Ian advises clients on regulatory compliance and defence representation, with

a particular focus on health &

safety and environmental risks.



Suzie Miles Partner, Commercial & IP Suzie has a breadth of experience in drafting and negotiating commercial/ IT contracts including for bespoke software development, support and maintenance and the provision of software and hardware.



#### Rebecca Dury Partner / Head of Banking & Finance

Rebecca acts on a range of financing transactions, including financings, acquisition finance, property and development finance, restructurings and refinancings, asset finance and invoice discounting.



Hannah Pettit Associate, Commercial & IP Hannah advises on data

Hannah advises on data protection matters and commercial contracts including software subscription agreements, IT framework agreements, consumer facing terms and franchise agreements.



Clare Brewer Partner, Banking & Finance Clare is a banking and project finance specialist with skills that cover both banking documentation and commercial contracts in the context of project financings, PFIs and PPPs.



James Falle Partner, Procurement James, formerly Head of Procurement at Addleshaw Goddard, brings extensive experience advising local authorities on major procurement projects and helping manage the full procurement process.



Kirsty Cooke Partner, Employment Kirsty advises private and public sector employers on all aspects of employment law and HR, particualrly specialising in immigration related employment issues.



Andrew Perkins Partner / Head of Commercial Disputes Andrew specialises in shareholder litigation and disputes relating to commercial contracts, statutory and fiduciary duties, professional negligence and injunction applications.



Emily Bowden Associate, Employment Emily supports through all stages of an employment relationship. She also advises on LGPS risk-sharing issues in Local Government outsourcing projects.



Su Apps Partner, Employment Su advices on all areas of employment law from recruitment to end of employment and beyond. She regulalry supports on outsourcing projects, corporate transactions and restructuring.

## Key contacts



Jocelyn Ormond Partner, Corporate

Jocelyn advises private equity, venture capital and other funds and public and private companies on mergers and acquisitions, joint ventures, minority investments, equity fundraisings and other strategic corporate and commercial transactions.



**Lara Moore** Partner, Marine

Lara acts for a range of Ports, Harbours, Local Authorities and Developers. She regularly advises on multi-million pound developments across the whole of the UK and has been described by Maritime Journal as a pre-eminent marine licensing lawyer.



#### Kerry Morgan-Gould Partner / Head of Trusts & Estates

Kerry advises clients on all matters arising out of contentious wills, trusts and estates. In addition, she also advises in relation to contentious Court of Protection matters.



John Toth Partner, Trust & Estates John is a member of the Society of Trust and Estate Practitioners and the STEP Charities Special Interest Group. He advises on the establishment and restructuring of charities, mutuals and CICs.

# ashfords

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